



**GL Hearn**

Part of Capita Real Estate

# VALUATION

**Our purpose is to provide clients with the necessary financial and strategic knowledge to help underpin economic prosperity in the communities within which they operate.**

Our highly respected valuation consultancy spans all industry sectors, including commercial (retail, office, industrial), leisure and residential (private, affordable and student), and all investment, owner-occupied and development properties.

We are a highly technical team of valuation professionals, with a strong sense of ethics and specialist expertise, enabling us to provide well informed forward thinking and innovative property advice.

Valuations are a major part of financial decisions, so we adopt a tailored and integrated approach to benefit your business that is anchored by and fully compliant with RICS valuation professional standards.

From the moment we are appointed we will endeavour to:

- Fully understand your business requirements.
- Consider these in context of your business strategy.
- Evaluate requirements in the wider marketplace whether you are a developer, investor, an occupier or in the public sector.
- Ensure our valuations are Director led, supported by other dedicated professionally qualified valuation surveyors.
- Maintain our independence and integrity, whilst we are always willing to explain and discuss our methodology, which is central to and is the hallmark of our service.

## CORE SERVICES



### Accounts Valuations

Red Book, UKGAAP and IFRS / FRS compliant in the preparation of financial statements for the public and private sectors



### Residual development valuations

Valuations to assess the residual land value for acquisition, disposal, secured lending, accounts and strategic asset purposes



### Secured Lending valuations

Acquisition / refinance purposes for banks and borrowers of properties valued between £0.50m and £500m of a single or multi-use nature, being held either as an investment, development or owner occupied



### Mergers & Acquisitions

Property due diligence for corporate activity with an emphasis on the speed and quality of delivery for corporate, private equity and venture capital clients



### Strategic Property Advice

Value protection, creation & enhancement strategies for investors, developers and owner occupiers



### Section 18 / Dilapidation Valuations

Recognised experts in both supporting and defending claims for disrepair



### Expert Witness

High quality valuation and other advice in either defence or support of litigation, negligence actions and other claims



### Taxation

Capital Gains tax, inheritance tax and probate for private and corporate clients



### Debt Advisory

Asset Strategies, risks, opportunities and exit options, as well as assistance in securing new loan facilities



### City of London Dragon Award for the Third Sector

For strategic and valuation advice

**For more information please contact:**

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