



## CAPITA Real Estate and Infrastructure at MIPIM 2018

Creating places where people prosper

Capita Real Estate and Infrastructure with GL Hearn are pleased to be hosting a full programme of formal and informal events with investors, developers, cities and UK Government at this year's show. Please join us at our events or meet our team at the London Stand. You can also find our team supporting the Manchester City Stand and at the West Midlands Combined Authority Pavilion.

### Tuesday 13 March

#### 10.00am – Networking breakfast with Estates Gazette

Location: Salon Croisette, Palais des Festivals

#### 10:15 – Keynote: UK Cities: Future of Real Estate

10:25 – What is driving investment opportunities in the UK? What are the criteria for investment decisions?

*Chair: Damian Wild, Editor, Estates Gazette*

#### Panellists:

**Jon Collins**, Leader, Nottingham City Council  
**Deborah Cadman**, Chief Executive, West Midlands Combined Authority  
**Pat Ritchie**, Chief Executive, Newcastle City Council  
**Sir Nigel Knowles**, Chairman, Sheffield City Region LEP  
**Joanne Roney**, Chief Executive, Manchester City Council  
**Richard McCarthy**, Senior Director, Strategic Services, Capita plc

#### 11:05 – Technology & Innovation: Role and impact in City development

**Richard McCarthy**, Senior Director, Strategic Services, Capita plc

#### 10:00 –10:50 - Investible Infrastructure

Location: Department of International Trade, UK Pavilion

Real estate and infrastructure are truly symbiotic. Real estate involves the places in which people live, work and play, and infrastructure and in all senses, knits together housing, economy, growth and government.

#### Speakers:

**Cllr Susan Hinchcliffe**, Chair, West Yorkshire Combined Authority  
**Andy Street**, Mayor, West Midlands Combined Authority  
**Paul Clark**, Chief Investment Officer, The Crown Estate  
**Liz Peace**, Chair, Old Oak and Park Royal Development Corporation  
**Frank Rogers**, Acting Chief Executive, Liverpool City Region Combined Authority  
**Paul Clark**, Head of Development, GL Hearn

#### 11:30 – 12:15 -The Power of Partnership:

**Salford's Smart New Neighbourhood**

Location: Manchester Pavilion

*Chair: Andy Burnham, Mayor, Greater Manchester*

#### Speakers:

**Paul Dennett**, Mayor, Salford City Council  
**Shelagh McNerney**, Head of Development, Salford City Council  
**Phil Cusack**, Committee Member, University of Salford  
**Iain Jenkinson**, The North West Evergreen Fund  
**Jon Matthews**, Director, 5plus Architects

#### 2:30pm - 3:30pm - Northern Lifestyle

Location: Manchester Pavilion

The North of England is a world class location boasting a history rooted in both tradition and modernity. It is home to 15 million people of diverse backgrounds and beliefs, and to some of the best universities in the world. These cities are places of choice. They offer high quality of life, affordable lifestyles, and easy access to all the north has to offer. In this session we look at what the five cities are doing to showcase northern lifestyle, prepare for population growth, and translate that growth into an advantage.

*Hosted by Cllr Sir Richard Leese, Leader of the City of Manchester*

*Moderated by Prof Greg Clark, The Business of Cities*

#### Panellists

**Cllr Judith Blake**, Leader, Leeds City Council  
**Steve Rotheram**, Metro Mayor, Liverpool City Region  
**Pat Ritchie**, Chief Executive, Newcastle City Council  
**John Mothersole**, Chief Executive, Sheffield City Council  
**Deborah McLaughlin**, Managing Director, Real Estate Projects, Capita Real Estate and Infrastructure

## Wednesday 14 March

9:00am – 12.00 noon - LandAid MIPIM Tennis Classic  
Location: Cannes Tennis Club, 11 Rue Lacour (behind the Martinez)

Enjoy a morning of hospitality and support **GL Hearn's Anne-Marie Kesselman** who is competing to raise money for LandAid.

09:30am - The role of the university campus in London  
Location: London Stand

The panel will consider the real estate aspects of how campuses sit into their areas, how they are growing and how they provide better bespoke student accommodation. How do campuses provide spaces for both professors and students, who demand different kinds of space?

*Chair: Debbie Whitfield, Deputy Chair, New London Architecture*

### Panellists

**Andrew Carter**, Chief Executive, Centre for Cities  
**Rosanna Lawes**, Executive Director of Development, London Legacy Development Corporation  
**David Partridge**, Managing Partner, Argent  
**Stewart Murray**, Head of Development Group, GL Hearn

11:00am - 11:45am - Public Sector Housing Delivery  
Location: London Stand

In this session, the panel will focus on the future of public sector housing delivery in the capital. What is the role of modular housing in the delivery of new homes for London? What more can we do about the construction skills crisis?

*Chair: Katie Kopec, Principal Adviser - Regeneration and Development, London and Partners*

### Panellists

**Pat Hayes**, Managing Director, BeFirst  
**Geoff Pearce**, Executive Director of Regeneration & Development, Swan Housing Association  
**Simon Powell**, Assistant Director, Strategic Projects & Property, GLA  
**Jane Richardson**, Assistant Chief Executive Growth and Regeneration, LB Bexley  
**Brendan Sarsfield**, CEO, Peabody  
**Paul Clark**, Development Director, GL Hearn

6pm - 9pm

Client reception for Capita Real Estate & Infrastructure and GL Hearn (invitation only)

## Thursday 15 March

10:30am - 11:00am - Placemaking  
Location: London Stand

*Chair: Jackie Sadek, Chief Executive, UK Regeneration*

### Speakers

**Carolyn Dwyer**, Director of the Built Environment, City of London Corporation  
**Simon Harding-Roots**, Executive Director, Major Projects, London Estate, Grosvenor  
**Jules Pipe**, Deputy Mayor for Planning, Regeneration and Skills  
**James Saunders**, Chief Operating Officer, Quintain  
**Stuart Baillie**, Head of Planning (London and South East), GL Hearn

11.30am - 12.15pm - Future Homes: People | Progress | Place | Planet  
Location: Manchester Pavilion

The session will explore smart innovative design-led housing and how we can create an excellent customer experience in the future.

*Chair: Martin Hilditch, Deputy Editor, Inside Housing*

### Panellists

**Tom Bloxham MBE**, Chair, Urban Splash  
**George Clarke**, Architect and Broadcaster  
**Deborah McLaughlin**, Managing Director, Real Estate Projects, Capita Real Estate and Infrastructure  
**Nick Walkley**, Chief Executive, Homes England

3.30pm – 4pm - Planning for 10 million people  
Location: London Stand

This session will hear from a handful of experts who will discuss how London might provide enough accommodation for the expected growth in population. The discussion will cover key issues such as tall buildings, opportunity areas, the suburbs, town centres, station sites, and the role of central London.

### Panellists

**Stuart Baillie**, Head of Planning (London and South East), GL Hearn  
**Paula Carney**, Director, WYG Planning Ltd  
**Ken Dytor**, Founder Director, Urban Catalyst  
**Paul Finch**, Editorial Director, Architects Journal (Co-Chair)  
**Victoria Hills**, Chief Executive, Old Oak and Park Royal Development Corporation  
**Steve Kennard**, Director of Regeneration, Hadley Property Group  
**Peter Murray** Chairman, New London Architecture (Co-Chair)  
**Shevaughn Rieck**, Partner, Farrells

## Meet our MIPIM team



**Alastair Crowdy**  
Managing Director, GL Hearn and Real Estate Advisory



**Shaun Andrews**  
Strategic Director



**Deborah McLaughlin**  
Managing Director, Real Estate Projects,



**Paul Clark**  
Development Director



**Richard McCarthy CBE**  
Senior Director, Strategic Services



**Stewart Murray**  
Head of Development Group



**Jon Taylor**  
Director, Project Management



**Martin Kelly**  
Director, Land Planning



**Tony Greville**  
Director, Head of Residential Land Agency



**Ben Wrighton**  
Head of National Planning



**Richard Kitching**  
Development Director



**Blair Mayne**  
Director, Project Management



**Stuart Baillie**  
Head of Planning (London & South East)



**Andrew Bradshaw**  
Planning Director Head of Planning Manchester



**Graeme Tully**  
Planning, Development and Regeneration Director



**Neil Pickering**  
Development Director



**Jon Pinkerton**  
Development Consultancy Director



**Beckie Joyce**  
Project Director, Real Estate Projects



**Alexandra Cousins**  
Director of Business Development, Capita plc



**Kevin Marriott**  
Head of Sales & Marketing



**Anne-Marie Kesselman**  
Head of Marketing

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